

INPUTS: MRS FOR ETHERNET SERVICES

About Your Company

Industry: _____

of Employees: _____

Number of Sites

Based on the maximum router bandwidth throughput needs

of Sites: 35 Mbps 50 Mbps 100 Mbps 1 Gbps

IT Network Staff/Contractors

	# Required	Loaded Hourly Rate	Trained Contractor	
			Yes	No
Senior Tech:	_____	_____	<input type="radio"/>	<input type="radio"/>
<i>Recommended based on employee count</i>				
Junior Tech:	_____	_____	<input type="radio"/>	<input type="radio"/>
<i>Recommended based on employee count</i>				

SELF-MANAGED NETWORK COSTS

NON-RECURRING COST (NRC) ITEM	AMOUNT	TECH HOURS	COST TYPE
EF&I = Engineer, Facilities & Install	\$0.00	0	Labor
Routers & Management Software	\$0.00	0	CAPEX
TOTAL NON-RECURRING COST	\$0.00	0	CAPEX & OPEX

RECURRING COST (RC) ITEM	ANNUAL RECURRING COST	TECH HOURS	COST TYPE
Operations, Admin & Maintenance (OA&M)	\$0.00	0	Labor
Software Upgrades, Patches & Service Contracts	\$0.00	0	Labor & Service Fee
Training	\$0.00	0	Labor & Training Fee
TOTAL RECURRING COST	\$0.00	0	OPEX

TCO: MRS FOR ETHERNET SERVICES



SELF-MANAGED VS. MRS COST COMPARISON

All prices and savings claims based on industry averages as featured in *Managed Network Services: The TCO Payoff* whitepaper published by ACG Research and will vary depending on customer inputs. Prices and savings claims for demonstration only and do not constitute offers from Spectrum Enterprise. Contact your dedicated Enterprise Account Executive to learn more.

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